



Negotiating and Drafting Office Leases

By John Busey Wood and
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Avoid commercial leasing traps that can prove harmful or even fatal to a business! Take the advice of these experienced professionals on how to examine a complex modern leasing document and how to identify the red flags.

Negotiating and Drafting Office Leases offers a practical road map through the entire negotiation process. It reviews the clauses of a typical complex modern lease in detail, with explanation and commentary, examining the legal, economic and financial accounting ramifications.

“The first treatise that a leasing pro will refer to for explanation of new and difficult issues as well as a refresher on issues that have not recently been encountered.”

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Managing Director, Newmark Knight Frank

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